

Clarification to Pre-Bid Queries raised by prospective bidders in response to RFP  
Ref. No. SMART/PCMU/DoM/CS/60/2023-24 dated 30.08.2023  
For Hiring of Consultancy Services for providing Technical support for Technical Cell within PIU-DoM  
Project Implementation Unit - Directorate of Marketing (DoM)  
Date: 15/09/2023

The following Clarification is hereby issued to the Pre-Bid Queries raised by prospective bidders of above referred RFP.

RFP Reference Clause No and Page No	Content of RFP requiring Clarification(s)	Points for Clarification (Suggested Queries)	Comments by DoM
Proposal Submission date;  pp:ii	Interested Consultant may submit proposal in a sealed envelope clearly superscripted as Proposal for "Consultancy services for providing technical support for technical cell within PIU-DoM" by 29/09/2023 up to 17.00 hours.	Request you to please extend the proposal submission date by another one week i.e. <b>06/10/2023 up to 17.00 hours.</b>	No Change
<b>Section-E. Data Sheet, ITC reference 21.1</b> (Technical Proposal - Part-A);  pp: 24	<b>Sr.No-2</b> The firm should have been in the business of consultancy related to the activities in agricultural marketing since last 07 years. (In case of JV/Consortium, lead firm should fulfil this criteria independently)	<b>Request to modify the clause as below:</b> The firm should have been in the business of consultancy / <b>implementation/ project execution</b> related to the activities in agricultural marketing <b>in India/Global</b> since last 07 years. (In case of JV/Consortium, lead firm should fulfil this criteria independently)	No Change
<b>Section-E. Data Sheet, ITC reference 21.1</b> (Technical Proposal - Part-A);  pp:25	<b>Sr.No-3</b> The firm should have experience of consultancy in agricultural marketing of at least 01 Govt. organization in last 7 years (Central / State Govt. Departments / Central, State PSUs / PSBs / Autonomous Bodies / Institutions / Established Bodies). (In case of JV/Consortium, either firm or both the firms jointly can fulfil this criteria)	<b>Request to modify the clause as below:</b> The firm should have experience of consultancy // <b>implementation/ project execution</b> in agricultural marketing of at least 01 Govt. organization in in <b>India/Global</b> since last 07 years (Central / State Govt. Departments / Central, State PSUs / PSBs / Autonomous Bodies / Institutions / Established Bodies). (In case of JV/Consortium, either firm or both the firms jointly can fulfil this criteria)	No Change
<b>Section-E.</b>	<b>Sr.No-4</b>	<b>Hence, request to modify the clause</b>	No Change

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<p>Section-E. Data Sheet, ITC reference 21.1 (Technical Proposal - Part-A); pp:25</p>	<p><b>Sr.No-5</b> The firm should have at least 25 professional human resources on its payroll as on date of RFP submission. Firms will furnish information of such personnel in the execution team. (In case of JV/Consortium, either firm or both the firms jointly can fulfil this criteria)</p>	<p>To get good quality bidder request you to modify this clause as:  The firm should have at <b>least 100 professionals</b> human resources on its payroll as on date of RFP submission. Firms will furnish information of such personnel in the execution team. (In case of JV/Consortium, either firm or both the firms jointly can fulfil this criteria)</p>	<p>No Change</p>
<p>Section-E. Data Sheet, ITC reference 21.1 (Technical Proposal - Part-B); pp:30</p>	<p><b>Sr.No-i (a)</b> Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy for agriculture marketing reforms in India. (05 points for each eligible assignment)</p>	<p><b>Hence, request to modify the clause as below:</b> Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy // <b>implementation/ project execution</b> for agriculture marketing reforms in India/<b>Global</b>. (05 points for each eligible assignment)</p>	<p>No Change</p>
<p>Section-E. Data Sheet, ITC reference 21.1 (Technical Proposal - Part-B); pp:30</p>	<p><b>Sr.No-i (b)</b> Experience of supporting implementation of agriculture marketing reforms/ market interventions in India. (05 points for each eligible assignment)</p>	<p><b>Hence, request to modify the clause as below:</b> Experience of supporting implementation / <b>excuted</b> of agriculture marketing reforms/ market interventions in India/<b>Global</b> (05 points for each eligible assignment)</p>	<p>No Change</p>

RFP Reference Clause No and Page No	Content of RFP requiring Clarification(s)	Points for Clarification (Suggested Queries)	Comments by DoM
<p><b>6. List of Key Professional Positions:</b> Agricultural Marketing Expert cum Team Leader (01 Nos.); pp: 64</p>	<p><b>Sr. No. 1</b> Ph.D. in Agricultural Marketing or Economics from a reputed institution/university with at least 05 years of professional experience or a post graduate degree in agricultural marketing /Economics /MBA Marketing) or ABM (Agri-Business Management) (02 years fulltime) from a reputed institution/ university with at least 08 years of professional experience in undertaking research studies/consulting assignments to the satisfaction of the project in agriculture or agricultural marketing.</p>	<p><b>Request you to modify this clause as:</b> Ph.D. in Agricultural Marketing or Economics from a reputed institution/university with at least 05 years of professional experience or a post graduate degree in agricultural marketing /Economics /MBA Marketing or ABM (Agri-Business Management) (02 years fulltime) from a reputed institution/ university with at least 08 years of professional experience in undertaking research studies/ consulting assignments to the satisfaction of the project in agriculture or agricultural marketing <b>/ IT Infrastructure/ IT road map for digital agriculture.</b></p>	<p>No Change</p>
<p><b>6. List of Key Professional Positions:</b> Statistician (01 Nos.); pp:64</p>	<p><b>Sr. No. 2</b> Post-graduate in Statistics with 5 years' experience in Survey, Market assessment, marketing planning, e trading platform, etc</p>	<p><b>Request you to modify this clause as:</b> Post-graduate in Statistics / <b>MTech/MBA in IT</b> with 5 years' experience in Survey, Market assessment, marketing planning, e trading platform, <b>IT Infra Consultancy, Data Centre, IoT/AoT/AI Consultancy</b> etc.</p>	<p>No Change</p>
<p><b>6. List of Key Professional Positions:</b> Market Reform Analyst (01 Nos.); pp:64</p>	<p><b>Sr. No. 3</b> Post-graduate in Agricultural Marketing or Agriculture Policy or Economics or ABM or PGDABM with 5 years' experience in market reforms, agriculture marketing, agriculture value chain etc.</p>	<p><b>Request you to modify this clause as:</b> Post-graduate in Agricultural Marketing or Agriculture Policy or Economics or ABM or PGDABM or <b>MBA marketing</b> with 5 years' experience in market reforms, agriculture marketing, agriculture value chain or Digital Agriculture projects or any IT consultancy project etc.</p>	<p>No Change</p>

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6. List of Key Professional Positions: Associate (06 Nos); pp:64	<p><u>Sr. No. 3</u></p> <p>Minimum post graduate degree in agricultural marketing or economics or ABM or PGDABM with at least 02 years of professional experience in agriculture marketing/ agri-business management.</p>	<p><b>Request you to modify this clause as:</b></p> <p>Minimum post graduate degree in agricultural marketing or economics or ABM or PGDABM <b>or MBA (marketing)</b> with at least 02 years of professional experience in agriculture marketing/ agri-business management.</p>	No Change
	Indemnity	Tenderer shall indemnify and hold harmless the bidder for all Losses incurred in connection with any third-party Claim, except to the extent finally judicially determined to have resulted primarily from the fraud or bad faith of such Bidder.	No Change
	Limitation of the Bidder's Liability towards the Purchaser	Tenderer (and any others for whom Services are provided) shall not recover from the Supplier, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive, or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. Tenderer (and any others for whom Services are provided) shall not recover from the Supplier, in contract or tort, including indemnification obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services	No Change

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	Non-solicitation	Bidder shall not hire employees of Tenderer or solicit or accept solicitation (either directly, indirectly, or through a third party) from employees of Tenderer directly involved in this contract during the period of the contract and one year thereafter.	No Change
	Force Majeure	<p>1) Bidder shall not be liable for forfeiture of its performance security, Liquidated damages or termination for default, if any to the extent that its delay in performance or other failure to perform its obligations under the contract is the result of an event of Force Majeure.</p> <p>2) For purposes of this Clause, "Force Majeure" means an event explicitly beyond the reasonable control of the Contractor and not involving the contractor's fault or negligence and not foreseeable. Such events may be due to or as a result of or caused by act of God, wars, insurrections, riots, earth quake and fire, revolutions, civil commotion, floods, epidemics, quarantine restrictions, trade embargos, declared general strikes in relevant industries, satellite failure, act of Govt. of India, events not foreseeable but does not include any fault or negligence or carelessness on the part of the parties, resulting in such a situation. In the event of any such intervening Force Majeure, either party shall notify the other in writing of such circumstances or the cause thereof immediately within</p>	No Change

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	Termination for Convenience	<p>1) In case of termination, Tenderer shall pay the bidder for all work-in progress, Services already performed, and expenses incurred by the bidder up to and including the effective date of the termination of this Agreement.</p> <p>2) Tenderer shall be entitled to terminate/cancel the purchase order at any time for the balance order quantity which is within the delivery schedule with no liability on either side and without assigning any reason thereof. However, the purchase order for the quantity which has already been offered for inspection shall not be cancelled and supply of the same shall be availed in due course of time.</p> <p>3) Bidder may terminate/cancel the contract by giving a written notice of 30 days in case:</p> <p>a) Its invoices are not paid on time</p> <p>b) If Tenderer fails to comply with the terms of agreement</p>	No Change
	Retention of copies	<p>On payment of all bidder fees in connection with the Contract, Tenderer shall obtain a non-exclusive license to use within its internal business, subject to the other provisions of this Contract, any Deliverables or work product for the purpose for which the Deliverables or work product were supplied. bidder retains all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that bidder may use or develop in connection with the Contract.</p>	No Change

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	Non-Exclusivity	It is agreed that the services are being rendered on a non-exclusive basis and the bidder shall have the right to pursue business opportunities that it may in its sole discretion deem appropriate.	No Change

Proposal Submission date;  pp:ii	Interested Consultant may submit proposal in a sealed envelope clearly superscripted as Proposal for "Consultancy services for providing technical support for technical cell within PIU-DoM" by 29/09/2023 up to 17.00 hours.	Request you to please extend the proposal submission date by another one week i.e. <b>06/10/2023 up to 17.00 hours.</b>	No Change
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<p>Section-E. Data Sheet, ITC reference 21.1 (Technical Proposal - Part-A); pp:25</p>	<p><u>Sr.No-4</u> The average turnover from consultancy related business shall not be less than Rs 05 Crores in the last three financial years (FY 2020-21 to 2022-23). (In case of JV/ Consortium, lead firm should fulfil this criteria independently)</p>	<p>Hence, request to modify the clause as below: The average turnover from consultancy related business shall not be less than <b>Rs 50 Crores</b> in the last three financial years (FY 2020-21 to 2022-23). (In case of JV/ Consortium, lead firm should fulfil this criteria independently) <b>(FY 2020-21 to 2021- 2022 (as per the last published audited balance sheets) AND FY 2022-23 (as per Provisional Certificate)</b></p>	<p>No Change</p>
<p>Section-E. Data Sheet, ITC reference 21.1 (Technical Proposal - Part-B); pp:30</p>	<p><u>Sr.No-i (a)</u> Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy for agriculture marketing reforms in India. (05 points for each eligible assignment)</p>	<p>Hence, request to modify the clause as below: Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy // <b>implementation/ project execution</b> for agriculture marketing reforms in India/<b>Global</b>. (05 points for each eligible assignment)</p>	<p>No Change</p>
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<p><b>6. List of Key Professional Positions:</b> Statistician (01 Nos.); pp:64</p>	<p><b>Sr. No. 2</b> Post-graduate in Statistics with 5 years' experience in Survey, Market assessment, marketing planning, e trading platform, etc</p>	<p><b>Request you to modify this clause as:</b> Post-graduate in Statistics / <b>MTech/MBA in IT</b> with 5 years' experience in Survey, Market assessment, marketing planning, e trading platform, <b>IT Infra Consultancy, Data Centre, IoT/AoT/AI Consultancy</b> etc.</p>	<p>No Change</p>
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	Limitation of the Bidder's Liability towards the Purchaser	Tenderer (and any others for whom Services are provided) shall not recover from the Supplier, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive, or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. Tenderer (and any others for whom Services are provided) shall not recover from the Supplier, in contract or tort, including indemnification obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services	No Change

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	Force Majeure	<p>1) Bidder shall not be liable for forfeiture of its performance security, Liquidated damages or termination for default, if any to the extent that its delay in performance or other failure to perform its obligations under the contract is the result of an event of Force Majeure.</p> <p>2) For purposes of this Clause, "Force Majeure" means an event explicitly beyond the reasonable control of the Contractor and not involving the contractor's fault or negligence and not foreseeable. Such events may be due to or as a result of or caused by act of God, wars, insurrections, riots, earth quake and fire, revolutions, civil commotion, floods, epidemics, quarantine restrictions, trade embargos, declared general strikes in relevant industries, satellite failure, act of Govt. of India, events not foreseeable but does not include any fault or negligence or carelessness on the part of the parties, resulting in such a situation. In the event of any such intervening Force Majeure, either party shall notify the other in writing of such circumstances or the cause thereof immediately within</p>	No Change

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	Termination for Convenience	<p>1) In case of termination, Tenderer shall pay the bidder for all work-in progress, Services already performed, and expenses incurred by the bidder up to and including the effective date of the termination of this Agreement.</p> <p>2) Tenderer shall be entitled to terminate/cancel the purchase order at any time for the balance order quantity which is within the delivery schedule with no liability on either side and without assigning any reason thereof. However, the purchase order for the quantity which has already been offered for inspection shall not be cancelled and supply of the same shall be availed in due course of time.</p> <p>3) Bidder may terminate/cancel the contract by giving a written notice of 30 days in case:</p> <p>a) Its invoices are not paid on time</p> <p>b) If Tenderer fails to comply with the terms of agreement</p>	No Change
	Non-Exclusivity	It is agreed that the services are being rendered on a non-exclusive basis and the bidder shall have the right to pursue business opportunities that it may in its sole discretion deem appropriate.	No Change

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Section 2: Instructions to Consultants and Data Sheet; 3. Conflict of Interest Page No: 6	(ii) Conflict among consulting assignments: a Consultant (including its Experts and Sub-consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant for the same or for another Client.	We are currently providing Consulting Services as Monitoring and Evaluation Agency for SMART project. We request the authority to kindly clarify whether our services for the above-mentioned assignment will have any implication or conflict on the current assignment.	Objective 3 of Scope of services in ToR involves mainly <b>implementation activities</b> such as - <b>i.</b> Handholding and assistance for formulating scaling up of reforms strategy, <b>ii.</b> Undertake all required activities for knowledge transfer for phased scaling up of reforms, <b>iii.</b> Develop methodology for monitoring & evaluation of scaling up reforms efforts, <b>iv.</b> Develop manuals for all the stakeholders, <b>v.</b> Provide training to DoM and its field

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Instructions to Consultants; E. Data Sheet: 10.1 Page No: 22	Details of number of professionals with the firm (details of each professional with Name, Education, Work Experience in number of years')	We are a large consulting advisory firm with more than 15000 resources on our payroll. Furnishing the details of each professional with name, education and work experience in no of years will not be feasible for inclusion in the proposal. Requesting you to kindly amend the requirement to submit the certificate stating only the number of professional human resources on the payroll of the firm as on date of RFP submission. Alternatively, provision of details (Name, Education, Work Experience in number of years) of at least 25 relevant resources can be submitted.	A self-attested declaration from a competent authority within the firm may be submitted
Instructions to Consultants; E. Data Sheet: 10.1 Page No: 22	Power of Attorney to sign the Proposal	We understand that in case a board resolution is submitted, power of attorney is not required to be submitted. Please confirm that our understanding is correct.	Board resolution may be submitted
Instructions to Consultants; E. Data Sheet: 14.1.2 Page No: 22	Estimated total cost of the assignment: Rs. 97.33 Lakhs including GST	We understand that this budget is indicative and the consultant can propose the budget based on the estimation of actual effort. Please confirm that our understanding is correct.	The consultant can propose the budget based on the estimation of actual effort.

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Instructions to Consultants; E. Data Sheet: 21.1 Page No: 24	<p>2. The firm should have been in the business of consultancy related to the activities in agricultural marketing since last 07 years</p> <p>3. The firm should have experience of consultancy in agricultural marketing of at least 01 Govt. organization in last 7 years (Central / State Govt. Departments / Central, State PSUs / PSBs / Autonomous Bodies / Institutions / Established Bodies). Relevant contracts or work orders and Project Completion Certificates mentioning Project Description including Scope of Services, contract value, etc. to be enclosed;</p>	We understand that the project completion certificate derived from Statutory Auditor/CA can also be submitted. Please confirm that our understanding is correct.	No Change
Instructions to Consultants; E. Data Sheet: 21.1 Page No: 25	<p>4. Annual Financial Audited statements by a Chartered Accountant Firm of last three FY – from 2020-21, 2021-22 and 2022-23 to be enclosed; Any relevant supporting document</p>	Requesting your kind clarification upon whether the financial audited statements of the FY 2019-20, 2020-21, 2021-22 can be submitted in case the financial audit process of FY 2022-23 is not completed.	In case the financial audit process of FY 2022-23 is not completed, the Audited Financial Statements for period of FY 2019-20, FY 2020-21 & FY 2021-22 to be enclosed.
Instructions to Consultants; E. Data Sheet: 21.1 Page No: 26	<p>Part-B:</p> <p>a. Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy for agriculture marketing reforms in India.</p> <p>b. Experience of supporting implementation of agriculture marketing reforms/ market interventions in India.</p>	We understand that both completed as well as ongoing assignments can be specified under the above-mentioned criteria. Please confirm that our understanding is correct.	No Change

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<p>Instructions to Consultants; E. Data Sheet: 21.1 (Page No: 26) EXPERIENCE, Page No: 34 Form TECH 2: CONSULTANTS ORGANIZATION AND</p>	<p>Part-B:  a. Experience of carrying out study/ Survey/ Research/ Preparation of roadmap or implementing strategy for agriculture marketing reforms in India.  b. Experience of supporting implementation of agriculture marketing reforms/ market interventions in India.  B.Consultant's Experience: List only previous similar assignments successfully completed in the last 07 years.</p>	<p>We understand that there is no constraint in the Year of completion of the assignment under this criterion and thus need not be completed within 7 years as on submission date, as mentioned in the description of Consultant's Experience. Please confirm that our understanding is correct.</p>	<p>No Change</p>
<p>Format of self declaration with regard to blacklisting/ non-debarment, by organization Page No: 43</p>	<p>We hereby confirm and declare that we, M/s -----, is not blacklisted/ De-registered/ debarred by the World Bank Group, any Government department /Public Sector Undertaking / Autonomous Bodies for which we have Executed/ Undertaken the consultancy assignment during the last 3 years from the date of submission of RFP.</p>	<p>We request you to kindly modify the statement as follows:  We hereby confirm and declare that we, M/s -----, is not blacklisted/ De-registered/ debarred by the World Bank Group, any Government department /Public Sector Undertaking / Autonomous Bodies for which we have Executed/ Undertaken the consultancy assignment as on date of submission of RFP.</p>	<p>No Change</p>
<p>Sample Form Page No: 49 Consultant's Representations Regarding Costs and Charges (Model Form I) Page No: 50</p>	<p>Sample Form, Consultant's Representations Regarding Costs and Charges (Model Form I)</p>	<p>We understand that the sample form and the Consultant's Representations Regarding Costs and Charges (Model Form I) is not to be provided by the consultant since this is a lumpsum contract. Please confirm that our understanding is correct.</p>	<p>Yes.</p>

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Terms of Reference 4. Scope of Services Page No: 61	The consultant shall undertake actual survey as per the agreed methodology in the Inception Report.	We understand that for the survey mentioned above, the consultant can utilize a survey agency. Please confirm that our understanding is correct.	No Change
Terms of Reference 4. Scope of Services Page No: 61	The Report shall also include benchmarking of Agri-marketing Reforms undertaken in five states of India -Andhra Pradesh, Uttar Pradesh, Madhya Pradesh, Karnataka and Telangana with Learning's and Recommendations.	We understand that the benchmarking study will be primarily based on the information available in public domain. Please confirm that our understanding is correct.	It is expected that the information would be collected from concerned government agencies.
Terms of Reference 4. Scope of Services Page No: 62	4.2 Objective 2 - Research and recommendations for the ongoing program of reforms: developing the research questionnaire form, as well as method/s that would be employed for collection of data & responses	With respect to the scope of work under Objective 2, we understand that it would also include some level of survey. We propose that the same shall be done during the survey for Objective 1 to optimize effort.	Yes.
Terms of Reference: 4. Scope of Services  Objective 3: Page No: 62	Undertake all required activities for knowledge transfer for phased scaling-up of reforms. As scaling up involves a large number of stakeholders as well as the final consumers, the consultant shall well in advance advise the DoM on the obstacles that may have to be faced in scaling up efforts because of the uninformed and uninitiated stakeholder groups.	We request you to kindly provide detailed clarification i.e., key tasks involved etc., upon the stated activity.	The required activities involved in the Objective 3 will be provided after successful completion of Objective 2 Report.
Terms of Reference 4. Scope of Services Objective 3, Page No: 63	The consultant shall undertake training activities to address the same by using appropriate training methodology.	We understand that consultant shall provide the technical inputs for these trainings. The organization and operational aspects including expenses for conduction of training shall be undertaken by the client. Please confirm that our understanding is correct.	No Change

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Terms of Reference Page No: 64	8. Duration of study: The duration of the assignment is estimated to be fifteen (15) months.	Considering the nature, extent & scope of the support to be provided to the DoM by the consultant under objective 3 shall be decided on basis of objective 1 & 2, we understand that the duration may be mutually decided later on. Kindly confirm.	No Change
Terms of Reference 4. Scope of Services Page No: 61	4.1 Objective 1 - Evaluation of reform efforts already being implemented: (i) preparing the list of all the stakeholders in consultation of the DoM, (ii) developing the survey questionnaire form for collecting data, as well as, method/s that would be employed for collection of data & responses,	We request you to kindly provide the clarification upon tentative no of stakeholders to be surveyed for the evaluation study or whether the consultant can propose the same based on their understanding.	No Change

21.1 – Part A – Point 4 Page – 25	The average turnover from consultancy related business shall not be less than Rs 05 Crores in the last three financial years (FY 2020-21 to 2022-23). (In case of JV/Consortium, lead firm should fulfil this criteria independently). Annual Financial Audited statements by a Chartered Accountant Firm of last three FY – from 2020-21, 2021-22 and 2022-23 to be enclosed: Any relevant supporting document	Can the authority please accept Audited Financial Statements of FY 2019-20 to FY 2021-22, since the auditing process of FY 2022-23 might be still underway? Alternatively, can the provisional financial statements of FY 2022-23 be submitted?	In case the financial audit process of FY 2022-23 is not completed, the Audited Financial Statements for period of FY 2019-20, FY 2020-21 & FY 2021-22 to be enclosed.
21.1 – Part A – Point 5 Page – 25	The firm should have at least 25 professional human resources on its payroll as on date of RFP submission. Firms will furnish information of such personnel in the execution team. (In case of JV/Consortium, either firm or both the firms jointly can fulfil this criteria) Details of number of professionals with the firm (details of each professional with Name, Education, Work Experience in number of years')	Would a self-attested declaration from a relevant authority within the firm be submitted as proof for this criterion?	A self-attested declaration from a competent authority within the firm may be submitted

RFP Reference Clause No and Page No	Content of RFP requiring Clarification(s)	Points for Clarification (Suggested Queries)	Comments by DoM
List of key Professional Positions Page - 64	Non-Key Experts: (whose CVs will not be evaluated)  Associate (06 Nos)	Since the CVs of the Non-Key Experts will not be evaluated, we understand that qualified personnel can be deployed during the project and CVs of such personnel need not be submitted now. Please let us know if our understanding is correct.	CVs of Non-Key Experts i.e. Associate may be submitted at the time of signing of contract, if the firm is selected.
List of key Professional Positions Page - 64	Statistician (01 Nos.) Minimum Qualifications & Experience: Post-graduate in Statistics with 5 years' experience in Survey, Market assessment, marketing planning, e-trading platform, etc.	Can the authority please also accept <b>Post-graduation in Mathematics or Post-graduation in Economics</b> as required qualification, since statistics related work is done by experts with these qualifications also.	No change

Note: - In case of any change or update in the RFP, the same will be published on the project website [www.smart-mh.org](http://www.smart-mh.org).

Sd/-  
Head PIU-DoM & Director of Marketing, Maharashtra  
State, Pune